



ALFRED-WEBER-INSTITUT FÜR WIRTSCHAFTSWISSENSCHAFTEN  
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## Upcoming Seminars

### **Monday, 28.5.2018**

#### **HeiKaMEtrics-Seminar**

11.15-12.15  
Room SR C,  
Mathematikon,  
Heidelberg University

Victor Chernozhukov, Massachusetts Institut of Technology  
"Double/De-Biased Machine Learning with Regularized  
Riesz Representer"

### **Monday, 28.5.2018**

#### **Departmental Seminar I**

13.30-14.30  
AWI 00.010

Peter Neary, University of Oxford  
(invited by Switgard Feuerstein)  
"Sales and Markup Dispersion: Theory and Empirics"

17.15 - 18.45  
Grabengasse 14-16,  
Seminarraum P18,  
Triplexgebäude

Lecture and Discussion:  
"Brexit and the Future of the European Project"

### **Wednesday, 30.5.2018**

#### **Departmental Seminar II**

12.15-13.15  
AWI 00.010

Olivier Coibion, University of Texas, Austin  
(invited by Zeno Enders)  
"Inflation Expectations and Firm Decisions: New Causal  
Evidence"

### Departmental Seminar I

Peter Neary

"Sales and Markup Dispersion: Theory and Empirics"\*

We derive exact conditions relating the distributions of firm productivity, sales, output, and markups to the form of demand. In particular, for a large family (including Pareto, lognormal, and Fréchet), the distributions of productivity and sales are the same if and only if demand is "CREMR" (Constant Revenue Elasticity of Marginal Revenue). Based on this demand function, we uncover a new class of distributions that are well-suited to capture the dispersion of markups. Empirically, we show that the choice between Pareto and lognormal productivity distributions matters less in explaining sales and markups than the choice between CREMR and other demands.

\*with Monika Mrázová and Mathieu Parenti

### Departmental Seminar II

Olivier Coibion

"Inflation Expectations and Firm Decisions: New Causal Evidence"\*

We use a unique design feature of a survey of Italian firms to study the causal effect of inflation expectations on firms' economic decisions. In the survey, a randomly chosen subset of firms is repeatedly treated with information about recent inflation (or the European Central Bank's inflation target) whereas other firms are not. This information treatment generates exogenous variation in inflation expectations. We find that higher inflation expectations on the part of firms leads them to raise their prices and reduce their employment.

\*with Yuriy Gorodnichenko and Tiziano Ropele (Bank of Italy)

## Talks and Research Visits

The project "Measuring skill and chance in games" has been presented by **Jörg Oechssler** at the seminar DICE (Düsseldorf Institute for Competition Economics), May 15, and by **Peter Dürsch** at the IMEBESS Firenze, May 3.

**Christiane Schwieren** presents her paper "Cooperation in a large firm", joint with Martin Kocher, Marvin Deversi, Lisa Schwanebeck und Robert Schmidt in the Management Seminar at UPF, Barcelona.

**Christiane Schwieren** presented her paper "The effect of experience on social norm perception in laboratory experiment participants" (joint with Robert Schmidt and Alec Spröten) at the GATE-Lab Seminar in Lyon, invited by Marie-Claire Villeval, and her paper "Under Pressure: Depression and Group Performance - an Explorative Study" (with Martin Vollmann, Margarete Mattern und Knut Schnell) at the IMEBESS conference Florence.

## **New Publications**

Conrad, C., and M. Schienle (2018). "Testing for an omitted multiplicative long-term component in GARCH models." *Journal of Business & Economic Statistics*, forthcoming.

Conrad, C., A. Custovic, and E. Ghysels (2018). "Long- and short-term cryptocurrency volatility components: A GARCH-MIDAS analysis." *Journal of Risk and Financial Management*, 11, 23.

## **New and Leaving Staff**

Gert Pönitzsch, postdoc at Christoph Vanberg's Chair of Public Finance, will leave the AWI to take up a position at the Deloitte Analytics Institute in Berlin, June 2018.

**Editorial deadline for issue 13/2018 of the newsletter:  
Wednesday, May 30, 2018, 12 p.m.  
newsletter@awi.uni-heidelberg.de**

If you would like to receive the newsletter by email,  
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