



Upcoming Seminars

Monday, 3.6.2019

Departmental Seminar

13.30-14.30

AWI 00.010

Sigrid Suetens, Tilburg University

(invited by Jörg Oechssler)

"Empirical Evidence on Repeated Sequential Games"

Tuesday, 4.6.2019

Interdisziplinäres Fakultätsseminar

12.15-13.15

AWI 01.030

Tillmann Eymess/Florian Diekert (Ökon):

Normen & Kooperation

Gorgi Krlev (Soz): Wirkungsmessung

Wednesday, 5.6.2019

Internal Seminar

12.15-13.15

AWI 00.010

Rajesh Ramachandran

"Vernacularization, the Protestant Reformation and
Development"

Departmental Seminar

Sigrid Suetens

"Empirical Evidence on Repeated Sequential Games"*

Sequentiality of moves in an infinitely repeated prisoner's dilemma does not change the conditions under which mutual cooperation can be supported in equilibrium as compared to simultaneous decision-making. The nature of the interaction is different, however, given that the second mover in a sequential-move game does not face strategic uncertainty in the stage game. We study in an experiment whether sequentiality has an effect on cooperation rates. We find that with intermediate incentives to cooperate, sequentiality increases cooperation rates by around 40 percentage points after learning, whereas with very low or high incentives to cooperate, cooperation rates are respectively very low or high in both settings.

*with Riccardo Ghidoni

Internal Seminar

Rajesh Ramachandran

"Vernacularization, the Protestant Reformation and Development"

In Europe from the 1450s, Latin, a language whose knowledge was restricted to a small section of elites in society, was gradually replaced by languages that were widely spoken and used for everyday interpersonal communication. We in this paper explore the causes and consequences of this linguistic transformation. We first provide a conceptual framework highlighting important determinants of vernacularization in the pre-Reformation era, namely, the growing importance of commerce and trade and the invention of the printing press. The framework then turns to the post Reformation era and highlights one of the overlooked aspect of the Reformation, that is, the role it had in reducing the economic, political and social barriers to the usage of the vernaculars. To empirically explore the validity of our framework, we collect data on all books and pamphlets published in Europe between 1451-1600 and document how Latin comes to be replaced by the common tongues over the course of the 16th century. Combining this dataset with city-level data, we find that the factors highlighted by the conceptual framework in the pre-Reformation era are economically and statistically significant correlates of the production of new titles in the vernaculars. In a next step, we show the post Protestant Reformation time period shows a clear break in the trend, and post 1517 there is a large surge in the production of texts in the vernacular. In a final step exploring the consequences of vernacularization of texts on city growth, we show that vernacular book production -- but neither early adoption of the printing press nor printing in Latin -- is positively and statistically significantly correlated with subsequent city growth.

*with Christine Binzel and Andreas Link

Talks and Research Visits

Jürgen Eichberger, Jörg Oechssler, Christopher Kops, Illia Pasichnichenko, and Hannes Rau attended the Conference in Honor of Jürgen Eichberger, "Ambiguity & Strategic Interactions" May 24, organized by Ani Guerdjikova at the *Université Grenoble Alpes*, where they were joined by various friends and former coworkers, and the following talks were given: **Jürgen Eichberger**: "Games in Context: Equilibrium under Ambiguity for Belief Functions", **Jörg Oechssler**: "Hedging, Ambiguity, and the Reversal of Order Axiom", **Christopher Kops**: "The Independence Axiom and its Weakenings", **Hannes Rau**: "Does mutual knowledge of preferences lead to more Nash equilibrium play? Experimental evidence".

Zeno Enders presented the paper "Monetary Policy Announcements and Expectations: Evidence from German Firms" at the 4th annual research conference of the central banks of Ukraine and Poland, Kyiv, May 23-24.

Gerda Asmus presented her paper "State presence and local economic development: Evidence from the Urals in the aftermath of Pugachev's 1773-1775 rebellion" (joint with Raphaël Franck) at the "Summer Workshop in the Economic History and Historical Political Economy of Russia" at the University of Wisconsin–Madison's Center for Russia, East Europe, and Central Asia, 23–25 May 2019.

Christiane Schwieren gave an invited talk on "Stressing people online – a new method and a first validation" at the Workshop on *Emotions, stress and incentives*, at GATE Lyon, May 23.

At the *2nd GREEN-Econ Spring School in Environmental Economics* at the Aix-Marseille School of Economics, the following papers were presented: **Robbert Schaap**: "Overcapitalization and social norms of cooperation in a small-scale fishery"; **Tillmann Eymess**: "Dissecting Social Norms of Cooperation: A Conditional Process Analysis" (with Florian Diekert), May 22.

Frikk Nesje presented "Cross-dynastic intergenerational altruism" at the Norwegian School of Economics, April 29, and the Technical University of Freiberg, May 15. Also he was invited to attend a high-level workshop on climate policy at the University of Gothenburg, May 13-14.

**Editorial deadline for issue 14/2019 of the newsletter:
Wednesday, June 5, 2019, 12 p.m.
newsletter@awi.uni-heidelberg.de**

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please contact the address above.