

Curriculum vitae

Personal data:

Prof. Dr. Christiane Schwierén
University of Heidelberg
Alfred Weber Institut für Wirtschaftswissenschaften, Campus Bergheim
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Privat:
Lutherstrasse 21
69469 Weinheim

Date of birth: 28.01.1972

Family: Married, 2 children born 2007 and 2009

Academic Employment:

- December 2008 until today START-Professorship (W3) for Behavioral Economics at Alfred Weber Institute of Economics, University of Heidelberg
- October – December 2008 „Vertretungsprofessur“ for START-Professorship at Alfred Weber Institute, University of Heidelberg
- October 2006 – October 2008 Postdoctoral Researcher at Sonderforschungsbereich 504, University of Mannheim and Heidelberg
- February & March 2006 Visiting Researcher at the department of economics at Kyoto Sangyo University, Kyoto, Japan
- September 2003 – September 2006 Assistant professor (“Professora Visitante”) at the department of economics and business, Universitat Pompeu Fabra, Barcelona, Spain.
- September 1999 – September 2003 Ph.D. student/researcher at the department of general economics/ microeconomics at the University of Maastricht.
- May 1997 - March 1999 Student assistant, department of social psychology (Prof. Dr. K. Fiedler), University of Heidelberg, for Dr. T. Betsch & Dr. H. Plessner.
- January 1996 - March 1999 Student assistant at the department of child and adolescent psychiatry at the university of Heidelberg (diagnostics; with Dr. J. Haffner)

Academic education:

- September 1999 - September 2003 Ph.D. student, department of general economics, Universiteit Maastricht.
Thesis: “Discrimination on the labor market – an integration of economic and social psychological factors.” Supervisors Dr. M. Vendrik & Prof. Dr. Peter de Gijssel
- October 1991 – January 1999 University of Heidelberg, psychology (diploma January 1999).
Thesis: „Conduct disorders in preschool-children and mother-child-interaction“. Supervisor: Prof. Dr. F. Resch.
- October 1992 – July 1997 University of Heidelberg, political science and history (M.A. July 1997).
Thesis: „Parties in Russia and their understanding of democracy“. Supervisor: Prof. Dr. K. von Beyme.
- July 1991 Abitur at Graf-Zeppelin Gymnasium Friedrichshafen.

Teaching

Undergraduate/Bachelor/Diploma - Lectures	Neuroeconomics. Heidelberg Einführung in die BWL (introduction to business), Heidelberg Organizational Behavior, Barcelona Human Resource Management, Barcelona
Undergraduate/Bachelor/Diploma - Seminars	Happiness in Economics, Heidelberg Gender in Economics and Management, Heidelberg & Maastricht Experimental Economics, Heidelberg Nations and Nationalism in Europe, Maastricht Economics and the Social Sciences, Maastricht
Master/PhD - Seminars	Happiness in Economics, Heidelberg Experimental Economics, Heidelberg Economic Thinking for Psychologists, Graduate Program “Goals and Preferences”, Heidelberg Research Methods for Business Students, Barcelona Organizational Behavior, Barcelona Conflict and Cooperation, Basel (as guest teacher)
MBA - Lectures	Conflict Management Managing People in Organizations
Other	Seminar: “Les Outils du Coaching” („Tools for Coaching), Projet FORCODE, Algeria (Postgraduate education in coaching for young managers, cooperation between Catalunya and Algeria). Tutorial “work methods for students” – online student tutor Tutorial “political psychology” – student tutor

Thesis supervision

PhD theses	<p>2010 - Sara-Elisa Kettner (Climate change and aging societies)</p> <p>2010 - : Mercedes Hausi (Incentivizing young and old high-performers)</p> <p>2010 - : Magdalena Buckert (Stress & economic decision making; second supervisor)</p> <p>2010 - : Andrew Isaak (Cultural Neuroeconomics)</p> <p>2009 - : Alec Sprotten (Developmental Neuroeconomics)</p>
PhD committees	<p>Joe Simon, Uni Heidelberg. Title of the thesis: “ Kognitive Reaktivität als Vulnerabilitätsfaktor für depressive Erkrankungen. “</p> <p>Florian Kutzner (Psychologisches Institut, Uni Heidelberg) Title of the thesis: Pseudocontingencies – rule based and associative</p> <p>2005: Raúl Lopez (Universitat Autònoma de Barcelona). Title of the thesis: “Emotions, Norms, and Games”.</p> <p>2005: Piotr Golec (UPF). Title of the thesis: “Positive influence of delayed feedback on decision making – advocating a lost case?”</p> <p>2005: Reader (jury-member) of several “1st year PhD papers“ in the Graduate Program of Economics and Management at the Universitat Pompeu Fabra; different topics in management and experimental economics.</p>
Diploma/Master theses	<p>Since 2008: Constantly supervising diploma- and bachelor theses in the areas of behavioural economics, neuroeconomics, experimental economics and business studies, Uni Heidelberg.</p> <p>2006 „Tesina“ (equals diploma thesis) Irene Jurado Escrig „Assessment Center“. Universitat Pompeu Fabra, Barcelona</p> <p>2004: „Tesina“ (equals diploma thesis) Giorgio Zazzarelli „Perceived and Objective probability; Affect and Cognition in Risky Decision-Makings: their Interaction and a Possible Model”, Universitat Pompeu Fabra, Barcelona.</p> <p>2004: Neslihan Arslan & Christina Guenther (University of Maastricht). “Gender-specific reactions to competition.”</p> <p>2002: Master-thesis in the Euro*MBA –program of the Open University of the Netherlands of Anton Heinloth. “Business Management Succession in SMEs”.</p> <p>2001/2002: master-thesis in the Euro*MBA –program of the Open University of the Netherlands of Jacomien Bazuin. “Strategies for Expatriate Management”</p> <p>2001: Master-thesis of Dominique Waterval (University of Maastricht). “Vertrouwen: Een studie naar verschillen in vertrouwen tussen students Economie en students Cultuurwetenschappen” (Differences in trust between students of economics and of cultural sciences).</p> <p>2001: Master thesis of Melissa Gasseling (University of Maastricht). “Females in Top Positions in the Medical Profession”.</p>

Conferences and Summer Schools (attendance & organization)

October 2010	International Symposium Scientific Computing for the Cognitive Sciences, Heidelberg
August 2010	Organizer (with C. Vanberg): “First Heidelberg Summer School in Neuroeconomics”, AWI University of Heidelberg
July 2010	ESA World Meeting, Kopenhagen, Denmark. Paper: “Personality and behavior in experimental games”
June 2010	Maastricht workshop in experimental economics, Paper: “Eye-tracking levels of reasoning”
April 2010	IMEBE – Bilbao, Spain: Paper: “Personality and Behavior in Experimental Games”
December 2008	Local organizer, workshop “Ethical business decision making in a global environment”, SFB 504, University of Mannheim, Germany; Presentation of paper: “Contributing for myself, but free-riding for my group?”
September 2008	Jahrestagung des Vereins für Socialpolitik, Graz, Austria. Paper: “Women can’t jump?”
September 2008	European ESA meeting, Lyon, France. Paper: “Women can’t jump?”
July 2008	Co-Organizer of Mannheim Empirical Research Summer School (MERSS), Mannheim, Germany
September 2006	European ESA meeting, Nottingham, England. Paper: “Contributing for myself, but free-riding for my group”.
July 2006	IAREP-SABE meeting, Paris, France. Paper: “Competition – a cure without side effects?”
June 2006	FUR XII, Rom, Italy, Paper: “ Contributing for myself, but free-riding for my group”
December 2005	1 st Asian-Pacific ESA meeting, Hong-Kong, China. Paper: “The effect of competition on behaviour in trust-games”.
August 2005	International Conference on Cognitive Economics, Sofia, Bulgaria. Paper: “Frames and Games”
December 2004	Conference “Experiments in Economic Sciences: New Approaches to Solving Real-World Problems”. Kyoto, Japan. Paper: „Frames and Games“.
June 2004	ESA-World meeting Amsterdam, The Netherlands. Paper: „Frames and Games“
September 2003	WZB-Conference on Economics and Psychology, Berlin. Paper: „An erroneous belief – paying women lower wages does not pay“.
March 2003	European Congress on Work and Organizational Psychology, Lisbon, Portugal. Paper: „National Identity as a Basis for Discrimination – do Work Teams Prefer Hiring Ingroup Members?”

- September 2002 European ESA-meeting, Strasbourg, France. Paper: “An erroneous belief: Paying women lower wages does not pay”.
- June 2002 IAREP/SABE (Economic Psychology & Behavioral Economics) Conference, Turku, Finland. Paper: “The power of competition: Reducing or reinforcing discrimination?”
- May 2002 EURAM (European Academy of Management) Conference, Stockholm, Sweden. Paper: “Nationality-based discrimination in a Business Simulation game”.
- September 2001 Summer School in Experimental Economics, University of Amsterdam.
- August 2001 Summer School in Bounded Rationality, Max Planck Institute of Education Research, Berlin, Germany.
- July 2001 European Science Days, Steyr, Austria.
- June 2001 ESA-World meeting (Economic Science Association), Barcelona, Spain. Paper: “When competition gets stronger, we rather play with our kind – an experimental investigation of discriminatory attitudes in a social dilemma game”.
- July - September 1998 Summer School in Political Psychology, Ohio State University, Columbus, Ohio.
- August 1997 Oslo Summer School in Comparative Social Science Studies, Oslo, Norway.

Grants and awards

- Granted in 2010 DFG-Grant on “Stress and economic decision making”, principal investigator; cooperators C. Fiebach, B. Kudielka. Total budget approximately € 400.000,-
- Granted in 2010 BMBF – Grant for project on Climate Change and Aging together with T. Goeschl, J. Funke, J. Schröder, University of Heidelberg, total budget approx. € 400.000,-
- Granted in 2008 Grant of the FRONTIER Innovation Fond of the “Initiative of Excellence”: “Developmental Neuroeconomics: Life-span changes in economic decision making”; Responsible Researcher: Christiane Schwieren; Co-Researchers: Christian Fiebach, Carsten Diener. Total budget approx. €138.000,-
- 2005 Grant of the „Dirección General de Investigación Científica y Técnica“ Nr SEJ2005-08391/ECON; „Toma decisiones y estrategia: una perspectiva multidisciplinar para comprender el comportamiento social“; Responsible Researcher: Rosemarie Nagel.
- 2005 Human Frontier Science Program-award: "Decision making and strategies in the brain: a multidisciplinary approach for understanding social behaviour". Research groups involved: Institute of Cognitive Sciences CNRS, Bron, Dept. of Humanities and Social Sciences, California Institute of Technology, Pasadena, Dept. of Economics Universitat Pompeu Fabra, Barcelona.
- 2004 “Pla de Mesures de Suport a la Innovació i a la Qualitat Docents” – Financing for the introduction of innovations in teaching. Introduction of Problem-Based Learning in my class “Social Psychology of Organizations”.
- 2005 - 2006 Included into the Grant of the „Dirección General de Investigación Científica y Técnica“ Nr. SEC 2002-03403; „Análisis experimental de decisiones y mercados“; Responsible Researcher: Antoni Bosch.
- February – August 2002 Marie-Curie pre-doctoral scholarship for a stay at Universitat Autònoma, Barcelona, Spain.

Administrative tasks:

- Since 2009 - today Head of the experimental laboratory of the AWI, University of Heidelberg
- April 2006 - September 2006 “Doctoral office” of the Graduate School of Social Sciences, University of Mannheim.
- 2005 – 2006 Erasmus-Coordinator for the student exchange of Universitat Pompeu Fabra with Dutch Universities.
- January 1996 - January 1999 Elected member of the commission for teaching issues of the faculty of social and behavioral sciences and of the commission to reform education at the department of psychology.

Other professional experiences, consulting:

- Since September 2006 – today Freelancing conflict mediator
- 2005/2006 Consulting for the „Generalitat de Catalunya“ (Catalan government) on indicators for an enquete of the general population on „Happiness and social capital“.
- January 1994 – March 1994 Assistant teacher for German language and culture at 3 different Schools in St. Petersburg, Russia.

Other educations:

- 2004 – June 2005 “Master in Conflict Mediation”, Universitat de Barcelona
- March 2001 – July 2007 Certificate in mediation at the “Heidelberger Institut für Mediation”.
- November 1996 – November 1998 Basic education in Client Centered Therapy (Rogers).

Ad-hoc referee:

American Economic Review, Economic Journal, European Economic Review, Games and Economic Behavior, Journal of Experimental Economics, Journal of Labour Economics, Journal of Economic Psychology, Journal of Economic Behavior and Organization, Ibero-American Association of Management Conference, Tagung des Vereins für Socialpolitik 2008. .

Publications in refereed journals, working paper series and books:

Arslan, N.; Guenther, T., Schwieren, C. & Strobel, M “Women can’t jump – an experiment on competitive attitudes and stereotype threat”, forthcoming, *Journal of Economic Behavior and Organisation*.

Vendrik, M. & Schwieren, C. „Identification, screening and stereotyping in labour market discrimination“, forthcoming, *Journal of Economics*.

Schwieren, C. & Weichselbaumer, D. „Does Competition Enhance Performance or Cheating? A Laboratory Experiment “, forthcoming, *Journal of Economic Psychology*.

Schwieren, C. & Glunk, U. (2008) „Mechanisms Underlying Nationality-based Discrimination in Teams: A Quasi-Experiment Testing Predictions from Social Psychology and Microeconomics“. *Small Group Research*, 39 (6), pp.643-672.

Schwieren, C. & Sutter, M. (2008) “Trust in cooperation vs. trust in ability - evidence from a trust game”. *Economics Letters*, 99, pp. 494-497.

Plessner, H., Betsch, T., Schallies, E., & Schwieren, C. (2007) “Automatic On-Line Formation of Implicit Attitudes Towards Politicians as a Basis for Intuitive Voting Behavior” in: Plessner, H., Betsch, C., & Betsch, T. (Eds.). (2007). *Intuition in judgment and decision making*. Mahwah, NJ: Lawrence Erlbaum.

Koebberling, V., Schwieren, C. & Wakker, P. (2007) “Prospect-Theory’s Diminishing Sensitivity versus Economic’s Intrinsic Utility of Money: How the Introduction of the Euro Can Be Used to Disentangle the Two Empirically”, *Theory & Decision*, Vol. 63 (3), pp. 205-231.

Guillén-Alvarez, P., Schwieren, C., Staffieri, G (2006) “Why feed the Leviathan?” *Public Choice* 130, 115-128.

Betsch, T., Plessner, H., Schwieren, C. and Gütig, R. (2001): “I like It but I Don’t Know Why: A value-Account Approach to Implicit Attitude Formation.” *Personality and Social Psychology Bulletin*, 27 (2), 242 – 253.

Brandts, J. & Schwieren, C. (2005) “Frames and games”. Short version in: “Experiments in Economic Sciences: New Approaches to Solving Real-World Problems”. Conference Proceedings, Kyoto, Japan.

Vendrik, M. & Schwieren, C. (2005): „Identification, screening and stereotyping in labour market discrimination“. METEOR research memorandum RM05014, Universiteit Maastricht.

Schwieren, C. & Weichselbaumer, D. „Does Competition Enhance Performance or Cheating? A Laboratory Experiment “IZA-discussion paper No. 3275.

Schwieren, C. (2003) “The gender wage gap – due to differences in efficiency wage effects or discrimination?” METEOR research memorandum RM03028, Universiteit Maastricht.

Schwieren, C., Vendrik, M. & de Gijsel, P. (2002): “The power of competition: Reducing or Reinforcing discrimination?” Short version in: *Stability and Dynamics of Power*. Conference proceedings of IAREP/SABE, 346 – 352.

Papers submitted to refereed journals:

Schwieren, C. "The gender wage gap in experimental labour markets", status: revise and resubmit, Journal of Economic Psychology.

Brandts, J. & Schwieren, C. "Frames and games". Status: revisions.

Iida, Y. & Schwieren, C. „Contributing for myself, but freeriding for my group“. Status: revisions.

Work in progress:

Schwieren, C. & Müller, J. „Eye-tracking levels of reasoning“

Fiebach, C., Stelzel, C., Müller, J. , Basten, U. & Schwieren, C. "Personality and the prediction of small-scale economic behavior – the example of the trust game"

Fiebach, C., Müller, J., & Schwieren, C. „Gender and personality in competition“

Fiebach, C., Müller, J., Schwieren, C., Stelzel, C., Reuter, M., „Risk aversion and genetic variations in prefrontal dopamine availability“

Schwieren, C., Vendrik, M. & Milovac, M. „discrimination in competitive environments“

Iida, Y. & Schwieren, C. „Communication in group-level public good games“

Sproten, A., Fiebach, C., Diener, C. & Schwieren, C. „Age and risk taking“

Sproten, A., Schwieren, C. "Age and incentives"

Karelaia, Natalia, Cojuharenco, I. & Schwieren, C. „Gender & Personality in competitive games“

Capra, M., Hopfensitz, A., Schwieren, C. "Personality and Risk"

Mata, J., Kurzenhäuser, S. & Schwieren, C. "Consumption of alcoholic beverages during pregnancy: Risk-perception, risk-related behaviour, anticipated regret, social influence and informational needs. An international comparison."